ALL THE TOOLS YOU NEED TO ADVISE YOUR CLIENTS

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CoStar News

CoStar's award-winning news team is dedicated to delivering you the most up-to-date information on the events that shape and influence your market.

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CoStar News provides brokers comprehensive solutions to succeed in commercial real estate. For over 34 years, our award-winning news team has been delivering the most relevant and comprehensive information on your market. Our team combines market and submarket reporting with CoStar’s research findings to provide you with the most accurate information for your clients.

KNOW ALL AVAILABILITIES IN THE MARKET

Know All Availabilities in the Market

• Search for properties for lease and for sale to meet your client requirements.

• Access a full inventory of commercial real estate properties giving you insight into off-market opportunities.

• Be confident that your listings are up-to-date and represent the most recent details available.

NEGOTIATE FAVORABLE TERMS

Negotiate Favorable Terms

• Get details like vacancy, rents and stacking plans in seconds.

• Access over 4 million sale comps so you’ll be sure to get your client the right price no matter which side of the transaction you represent.

• Access sale and lease comps to support valuations, set rents and negotiate leases.

PRESENT DEEP DOMAIN KNOWLEDGE

Present Deep Domain Knowledge

• View integrated research trends with market value and deal trends.

• Access detailed transaction data and local market information.

• Generate presentation-ready reports for your clients based on any search criteria.

DRIVE YOUR BUSINESS FASTER WITH AN INTEGRATED PLATFORM

Drive Your Business Faster with an Integrated Platform

• Show your clients the true cost of a lease with easy-to-use, sophisticated cash-flow modeling.

• Easily share models with parties to a transaction and provide edits.

• Manage, compare and consolidate models.

Whether you represent a buyer, seller, landlord or tenant, your client will always ask questions. Where does the market stand today? Where is it headed? What’s the right price? You’ll get fast and accurate answers with CoStar.

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CoStar News drives research and delivers you the most up–to–date information on the events that shape and influence your market. Our researchers tap into CoStar’s information data centers to help brokerages stay ahead of the curve.

CoStar provides brokers, comprehensive solutions to succeed in commercial real estate. For over 34 years, our award-winning news team and following the estate trends that benefit a commercial real estate professional. Our result, over 1,000,000 commercial real estate professionals have unparalleled access to the latest in–depth analysis to leverage your business and get the most out of your investments.

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Reach a Leasing Decision Faster

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Present Deep Domain Knowledge

• Share local and market trend data with clients and stakeholders.
• Provide a dedicated researcher and analyst for your clients.
• Generate presentation-ready reports for your clients based on search criteria.

Access a fully searchable database of over 4 million sale and lease agreements, located across the entire country.

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We know information is the cornerstone of every remarkable deal. That’s why research is our passion, and the foundation on which we've built the richest, most valuable portfolio of tenant, sale comp, lease comp, field and aerial information, imagery and analysis in the industry. Our investigative, insightful research team is nearly 1,300 strong, and scouts out the data our clients rely on to make confident, profitable choices. Working across markets and submarkets, from the road and in the air, we dig deep – making the calls, tracking the values, profiling the tenants, identifying the true owners, creating the relationships and connecting the dots in order to tell the full story.

Combine that with marketing platforms that are used – and fueled – by the industry professionals themselves. Commercial real estate decision makers use CoStar Group's platforms, including Apartments.com and LoopNet, to update their listings, connect with peers, and close deals. Those transactions only make our research engine more powerful.

**RESEARCH IS WHAT WE DO**

- Over 1M listings for sale or lease
- Over 14M professional photographs
- Over 6M properties tracked
- Over 129B SF of inventory tracked

**A POWERFUL COMBINATION COMES TOGETHER IN COSTAR**

Get verified building data and public record information in one integrated platform

- Access a full market inventory of properties and spaces – available as well as fully leased.
- Search and view public record details on over 38 million additional buildings and parcels.
- View photos, aerials, maps, floor plans, stacking plans and more.
- Access true owner, broker, and property manager information.
- Use Public Record Search to find decades of historical assessment data and get key loan information, including maturity dates.

Value Properties with Confidence Using Sale and Lease Comps

- Establish a sound listing price by evaluating sale and lease comparables that are fully vetted.
- View contact information for true buyers and sellers behind LLCs and partnerships.
- Understand sale conditions and lease concessions including escalation, free rent, and more.
- View market activity with maps or aerials displaying properties sold, leased, for sale or pending.
- Access sale and lease comps as fast as the day of the transaction.

**Identify Prospects and Fill Space Utilizing Detailed Tenant Information**

- Target prospective tenants with expiring leases.
- View lease expirations, space history and lease terms.
- Identify tenants who are growing, downsizing, likely to relocate or over-paying for their space.
- View company information including key decision makers, business type, employee count, growth outlook and other locations.
- Expand your opportunities by researching tenants according to industry type, employee count or other criteria.

**Analyze Markets and Submarkets Like Never Before**

- Search for markets and submarkets with required KPIs such as rent, occupancy, and cap rates.
- Understand the logic of trends and strategies by analyzing market performance and growth.
- Understand the history of performance of an investor, market, property or a specific set of properties.
- Forecast market and a comparable performance such as rent, absorption, value and more.
- Generate underwriting reports to support an opinion of value.
- Export historical, existing, and forecast data for internal analysis.
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Detect Off-Market Properties and Sales

- Detect off-market deals and off-market sales.
- See information on buildings and sales behind the scenes.
- Understand sale conditions and lease concessions including escalations, free rent, and more.
- View market activity with maps or aerials displaying properties sold, leased, for sale or pending.
- Access all of the info you need in a single source.

Reach Out and Connect With us Today!

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Office - Retail - Industrial - Multifamily - Hospitality - Land

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All the tools you need to advise your clients

In a world where the pace of change is faster than the speed of commerce, CoStar sees opportunities others miss. CoStar’s research teams are dedicated to delivering the most up-to-date information on the latest market trends to commercial real estate professionals. Whether you’re looking for ways to accelerate your business and drive your business forward, CoStar’s comprehensive solutions are the key to unlocking the power of knowing.

**Search**
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