

Contacts

5.9 million contacts | 2.1 million true owners

Connections are the foundation of every successful deal and transaction. With CoStar, you have direct access to all the players that drive commercial real estate, so you know who to work with and can put things in action fast.

With CoStar you know exactly who owns the building and can contact them directly with access to email and phone numbers. You know who the tenants are and can connect with them. You know all parties associated with a property from the brokers, tenants, lenders, appraisers and more. CoStar delivers the details that matter for more than five million industry contacts – contacts that are critical to every stage of a commercial real estate transaction. You can track their past deals, understand their investment strategies, gain insight into their buying appetites, and gain the knowledge that can help you potentially predict their next moves.

Business development resource

The ability to create and maintain lasting connections with decision-makers and brokers is what CoStar's research team is built upon. Those relationships began more than 30 years ago, when we started creating a comprehensive database of contacts across the industry. Today, those relationships are reflected in 1.1 million listings, 2.6M sale comps and 6.4M lease comps – all verified, all accurate, all in your hands.

CoStar allows you to quickly qualify prospects interested in your property or space. You can benchmark your success against your peers. And you can win more listings and increase your income and commissions using CoStar's contacts to network.

Why CoStar vs. LoopNet?

LoopNet does not have a comprehensive list of industry players.

Only CoStar has a comprehensive list of contacts amassed and maintained over 30 years to connect you to the players in the industry.